





### Message from the CEO

With a forward-thinking approach to proptech, we're transforming how buildings operate and connect with people.

Building management has long been burdened by outdated systems and fragmented solutions. At Senbee, we're redefining what's possible with proptech that works for you—integrating technology to make managing spaces simpler, smarter, and more effective.

Our approach is built on solving real challenges. Whether it's streamlining operations, enhancing tenant experiences, or making sustainability goals achievable, we're focused on creating solutions that deliver real value. Our platform is set to redefine the industry, offering:

- A Unified Platform: Manage access, building data, ESG tracking, compliance and more, all in one place.
- Efficiency, Elevated: Automate repetitive tasks and focus on meaningful improvements.
- Actionable Sustainability: Tools that simplify tracking and help reduce your environmental impact.

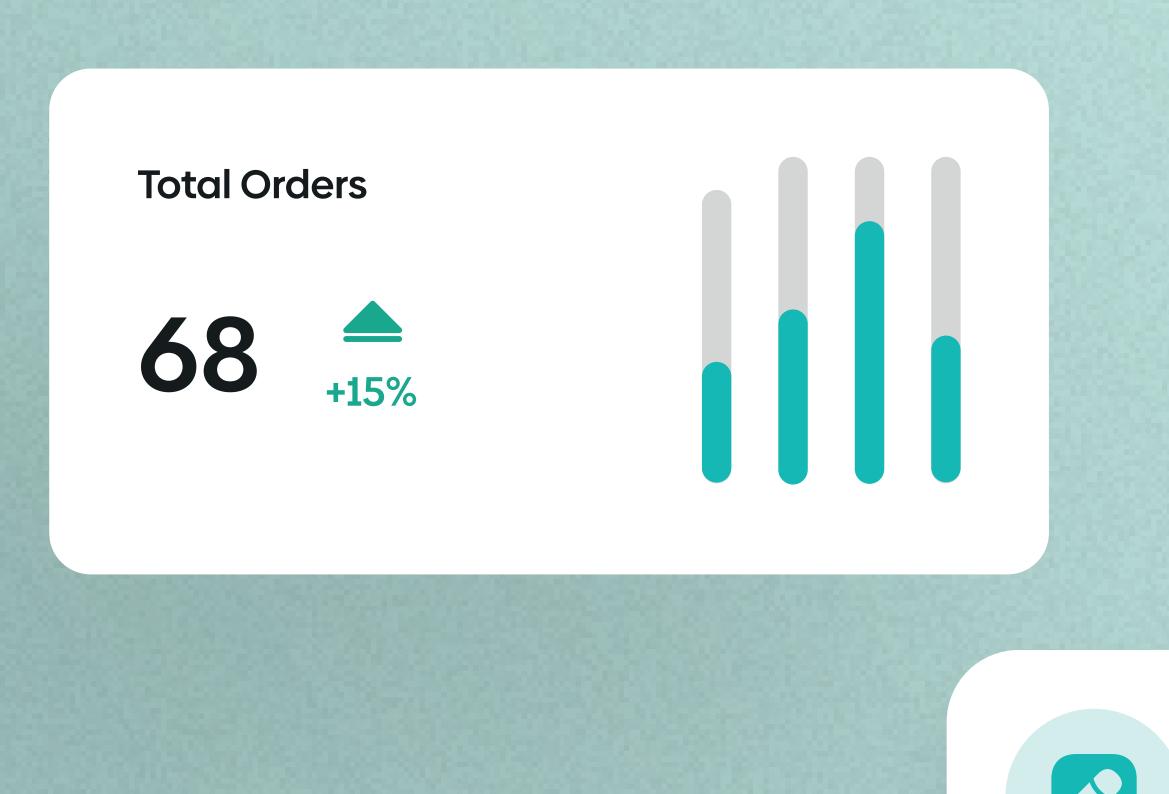
Don't settle for outdated solutions. Senbee is redefining property tech to make building management smarter, more intuitive, and future-focused. Join us in shaping spaces that inspire innovation, empower people, and drive meaningful change.

Tristan White

CEO

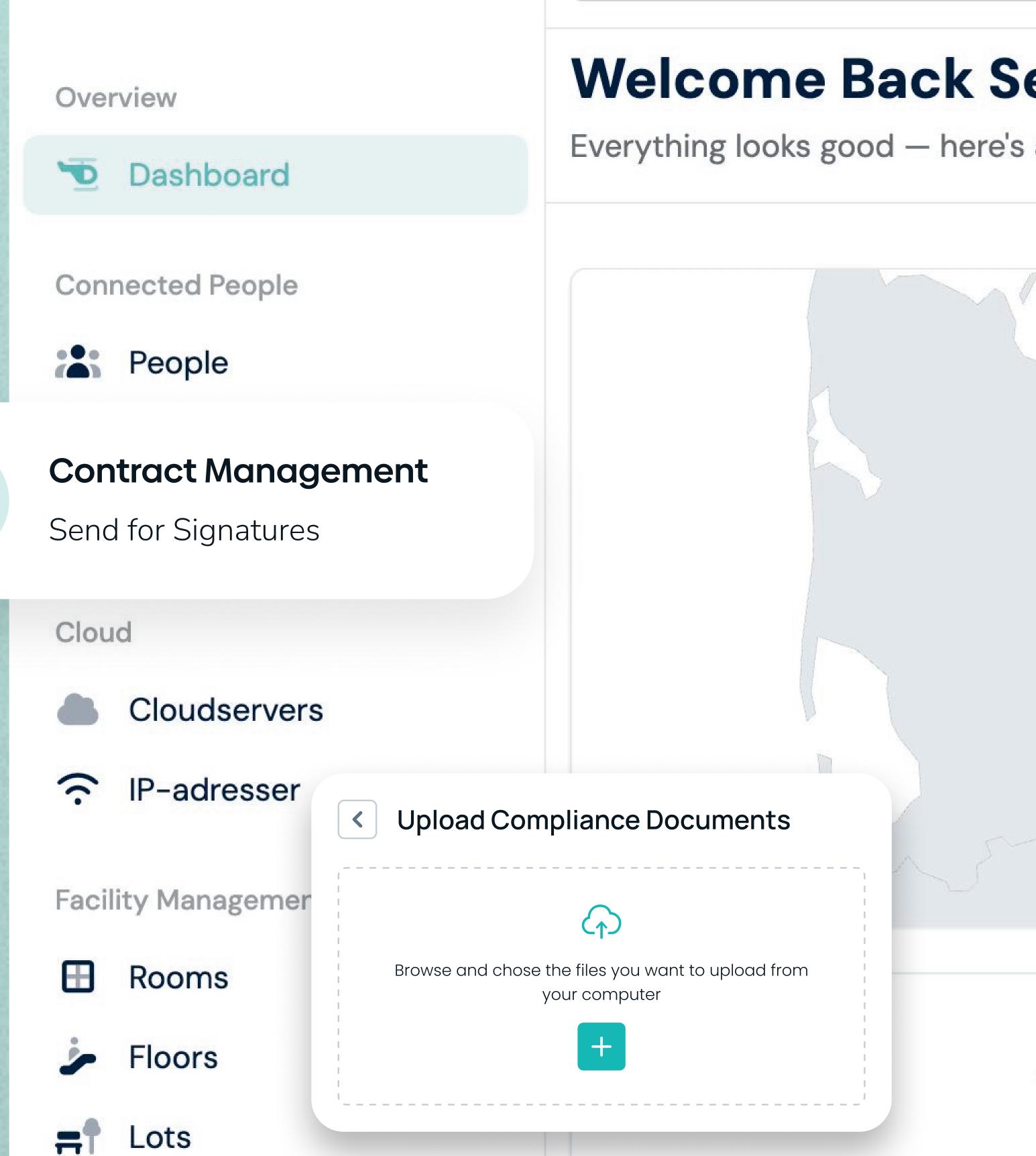






**Stock Inventory** 

1000 Storage Bins



SENBEE

Search...

1 people

People & Dimensions

8 days ago

·Finished

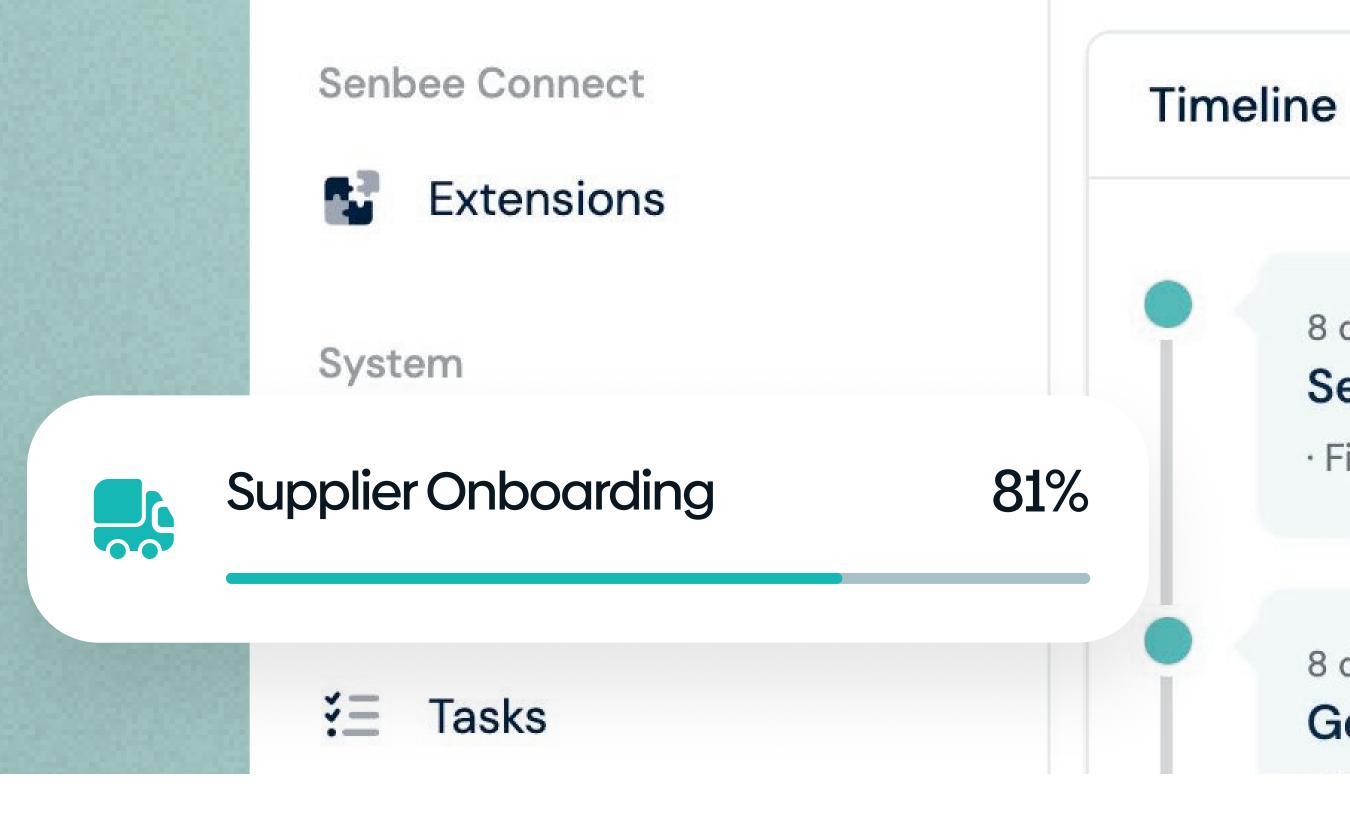
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Send welcome email

Generating Welcome

## Our Product Ecosystem

Buildings today are complex, living systems. To manage them well, you need technology that is equally dynamic. Senbee's ecosystem connects essential services—security, communication, ESG, operations, compliance—into one intuitive platform. Each piece is designed to work seamlessly with the others, giving you clarity instead of fragmentation and control instead of compromise.



Buildings

Locations

**Estates** 

SENBEE



### About Us

We place people at the heart of building interaction, automating and optimizing every aspect of how they experience a space for a smarter, more intuitive environment.

Senbee Connect is a cutting-edge web platform designed to streamline the management of both internal and external resources in one centralized location.

By integrating services from multiple providers into a single, unified system, Senbee Connect simplifies your operations, making it easier than ever to manage your facility's needs. With Senbee Connect, you can effortlessly oversee every aspect of your resource management, ensuring a seamless, efficient, and user-friendly experience.

#### Our goals are to:

- 1. Expand Adoption of Smart Building Solutions: Onboard more buildings and organizations to Senbee's platform.
- 2. Sustainability and ESG Leadership: With a focus on ESG tracking and enabling data-driven decisions, Senbee aims to position itself as a leader in sustainable building management. A priority would be helping clients achieve their sustainability goals while showcasing how your platform drives measurable impact.



Square meters of total building area served by our technology

Connect your favorite tools and services for a more efficient and productive experience.









































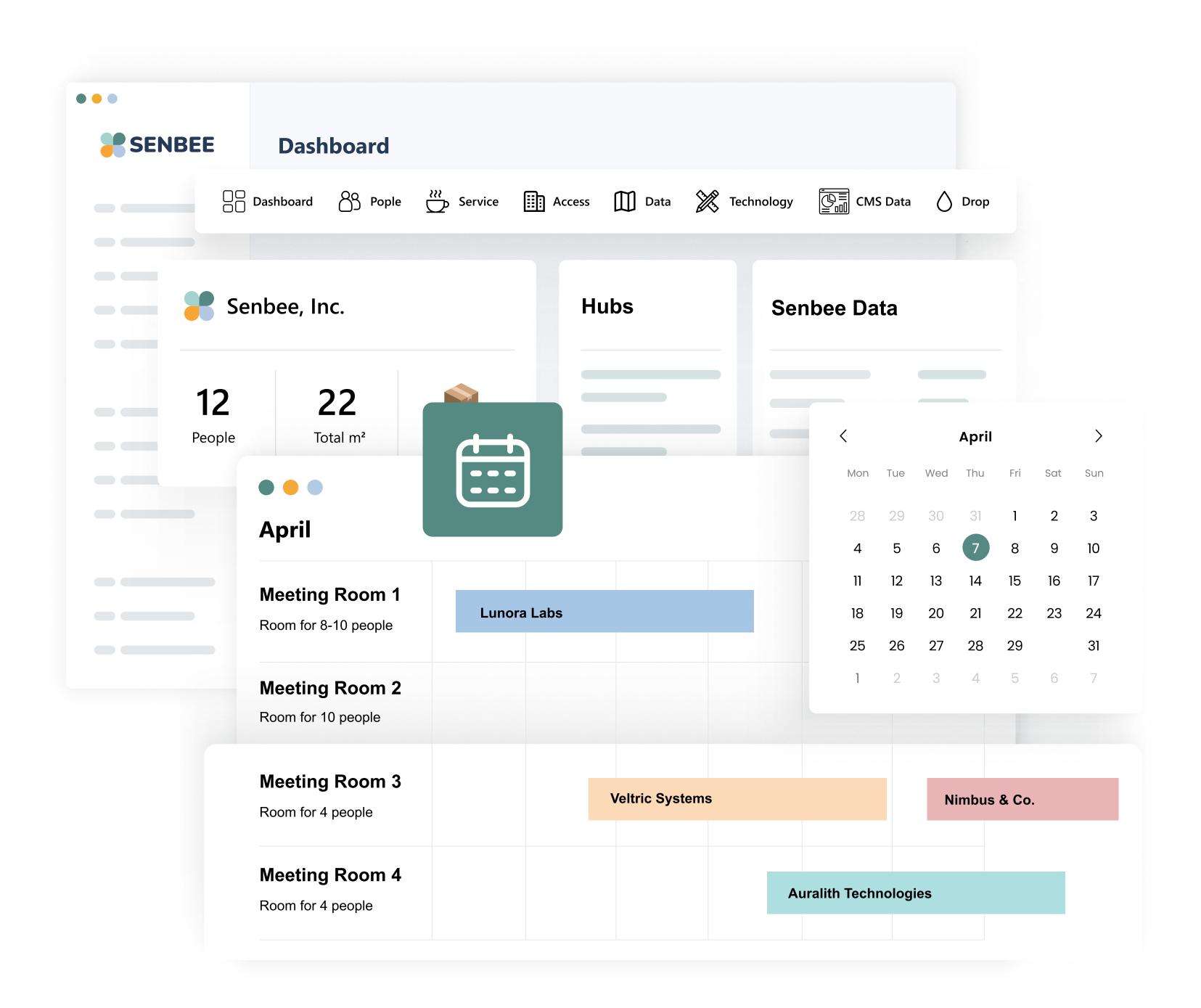


### Industry Challenges

Managing modern buildings is rarely simple. Facility teams are asked to balance tenant satisfaction, operational efficiency, sustainability goals, and compliance—all while working with systems that were never designed to talk to each other. The result is often a patchwork of spreadsheets, outdated legacy platforms, and manual processes that slow everyone down.

Senbee Connect changes that. We bring all the essential services of a building together in one intuitive platform: access control, tenant and room management, communication, facilities oversight, ESG tracking, and more. Instead of switching between disconnected tools, you get a single hub that streamlines daily operations and makes complex environments easy to manage.

But integration is only the beginning. Senbee Connect is built to adapt, whether you're managing one site or a nationwide portfolio. New modules can be added as your needs evolve, and our reporting tools give you the insights you need to make informed, data-driven decisions. The platform doesn't just help you run a smarter building today—it ensures you're ready for the challenges of tomorrow.



#### Key Advantages of Senbee Connect

#### UNIFIED PLATFORM

Instead of juggling disconnected apps,
Senbee Connect brings every core service of
your building together in one intuitive hub.
From access control to room management
and communications, everything works
seamlessly side by side.

#### **DATA-DRIVEN INSIGHTS**

With Senbee Connect, data becomes a tool, not a burden. Built-in analytics and reporting give you visibility into operations and the confidence to make smarter, faster decisions.

#### ADAPTABLE BY DESIGN

Every building is different. Our modular approach means you can start with the essentials and add advanced capabilities—like ESG tracking or network management—whenever you're ready.

#### **FUTURE-READY**

Technology and compliance requirements never stand still. Senbee Connect evolves with you, ensuring your building is not only efficient today but also prepared for tomorrow's challenges.



# Optimize Your Building Operations and Experiences

Deliver efficiency, sustainability, and tenant satisfaction with Senbee Connect — one platform for every interaction in your building.

## BENEFITS





Automate routine tasks and centralize processes to save time, cut errors, and reduce administrative overhead.



#### **Tenant Satisfaction**

Deliver smooth, intuitive services that make buildings easier to use and keep tenants engaged and happy.



#### **Cost Control**

Identify inefficiencies, reduce waste, and improve resource allocation to protect your bottom line.



#### **Data-Driven Decisions**

Turn building data into actionable insights, enabling smarter choices and better long-term planning.



#### Scalability

Start small and expand at your own pace. Senbee Connect adapts to single sites or large portfolios.



#### Compliance & Security

Built with NIS2 and ESG in mind, ensuring your operations remain secure, transparent, and regulation-ready.



#### Sustainability

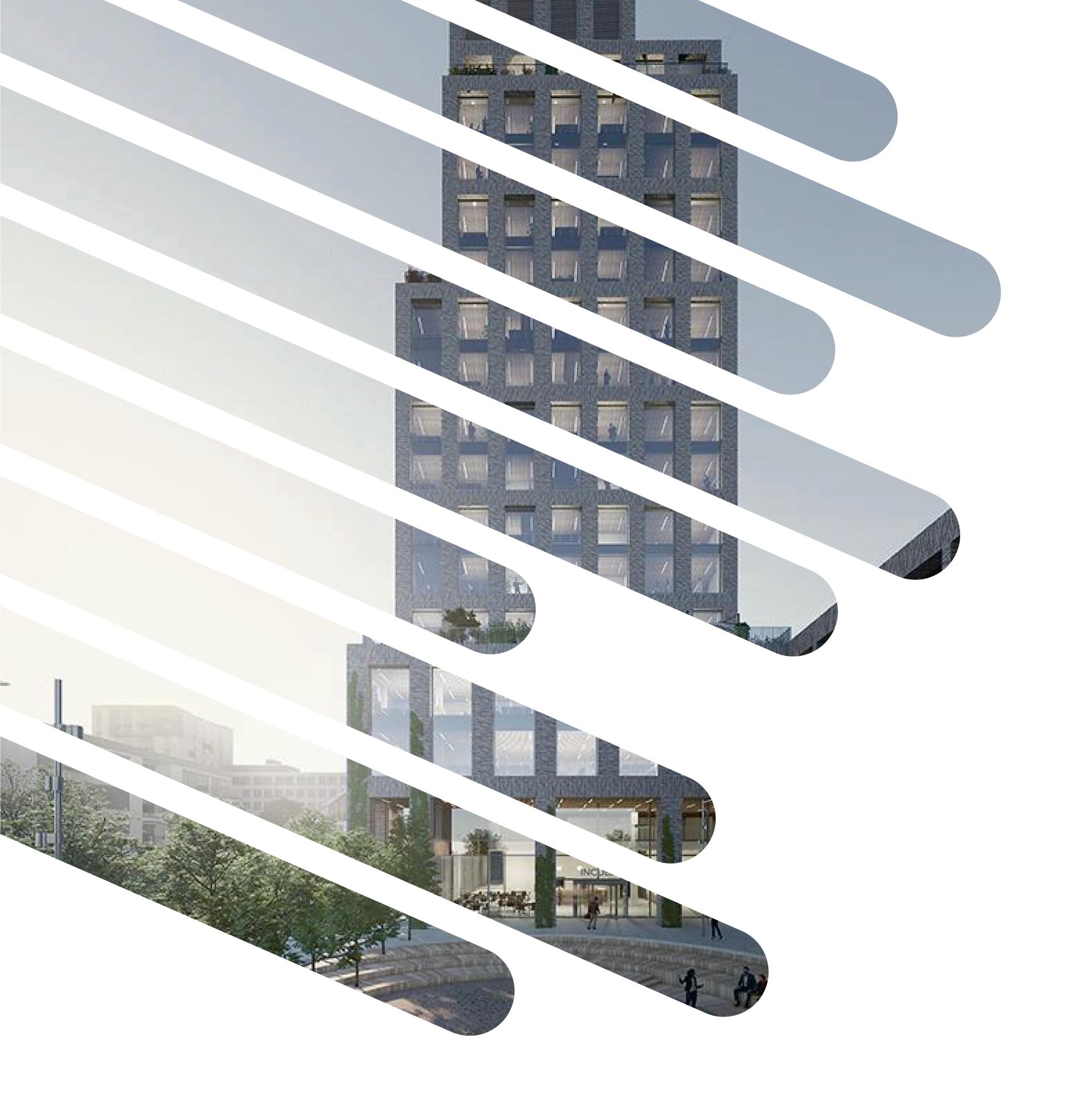
Track and optimize energy use, emissions, and resource consumption to meet ESG goals and reduce impact.



#### Future-Proof Technology

Our platform evolves with new standards, integrations, and innovations—keeping your buildings ahead of the curve.





## Stay Ahead of NIS2 with Senbee

NIS2 raises the bar for cybersecurity across Europe. It demands tighter access control, full traceability, and documented incident response. For many organisations, that means more work, more risk, and more pressure.

Senbee makes compliance manageable. With Senbee Reporting, you gain a real-time, reliable view of who accessed what, when, and why. Automated logging removes the need for manual record-keeping, while built-in reporting tools give you audit-ready documentation at the click of a button. Suspicious activity is flagged instantly, so you can act before issues escalate.

Most importantly, Senbee works with the systems you already have. No costly rip-and-replace projects—just a layer of intelligence and structure that turns your existing infrastructure into a compliance-ready foundation.

With Senbee, NIS2 stops being a burden and becomes an advantage: stronger security, greater visibility, and more confidence in every audit.



#### Automated Access Logs

Replace manual tracking with continuous, reliable monitoring.



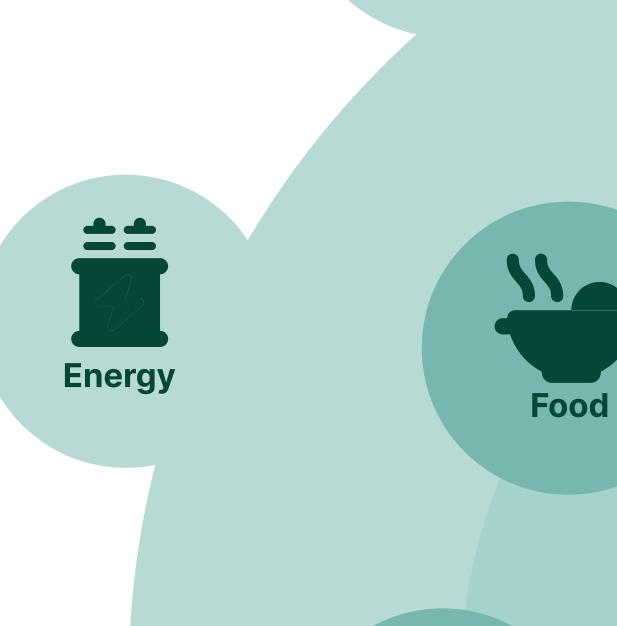
#### Audit-Ready Reports

Generate compliant documentation instantly, no extra effort.



#### Compliance Confidence

Support for NIS2, GDPR, and ISO 27001 requirements.







**Important Entities** 

of ICT

services

(B2B only)

**Essential Entities** 

NIS2





Public

Administration





### Customer Success: INCUBA A/S

INCUBA, Denmark's leading innovation hub for IT/Tech, Cleantech, and Life Science, needed a smarter way to manage multiple locations and thousands of tenants. By deploying Senbee Connect Enterprise, INCUBA streamlined operations, empowered tenants with self-service, and freed up staff for more valuable work.

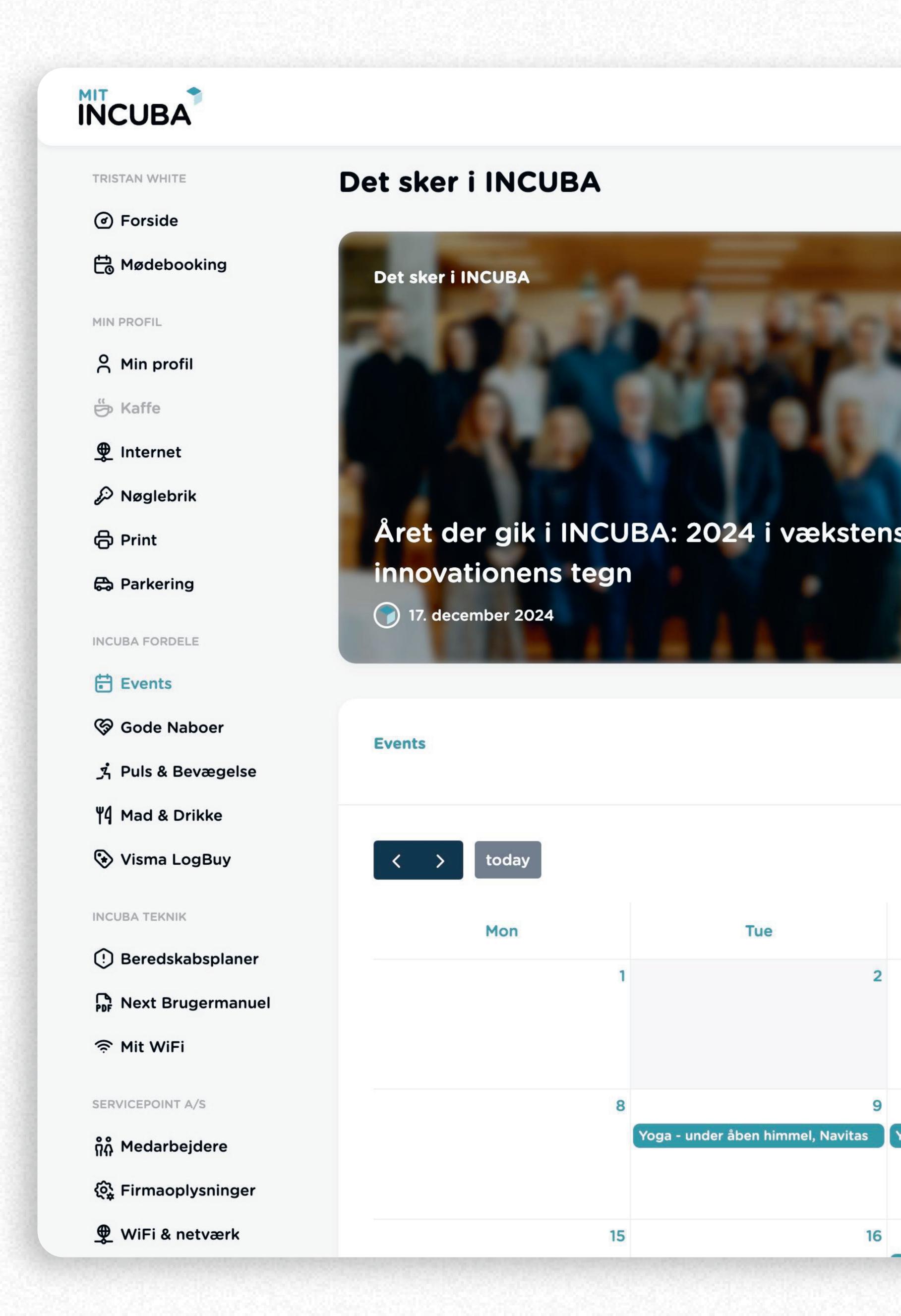
#### Impact Highlights

- 4,150+ hours saved annually through tenant self-service.
- 80% of service actions handled directly by tenants.
- 92% adoption rate across 200+ companies.
- 20,000+ access events monthly processed seamlessly.
- Scalable foundation supporting INCUBA's growth and digital leadership.



"Senbee has transformed how we manage our real estate operations. Their decision science technology enables us to make better, datadriven decisions that drive superior results."

— Claus Svane, Director of Real Estate, INCUBA A/S





### Customer Success: Arla Foods

As one of the world's leading dairy companies, Arla Foods manages thousands of employees across offices, labs, and production facilities. With strict compliance requirements and daily operational needs, they needed a solution that could deliver both efficiency and oversight. Senbee Reporting gave them exactly that — a lightweight tool with measurable impact from day one.

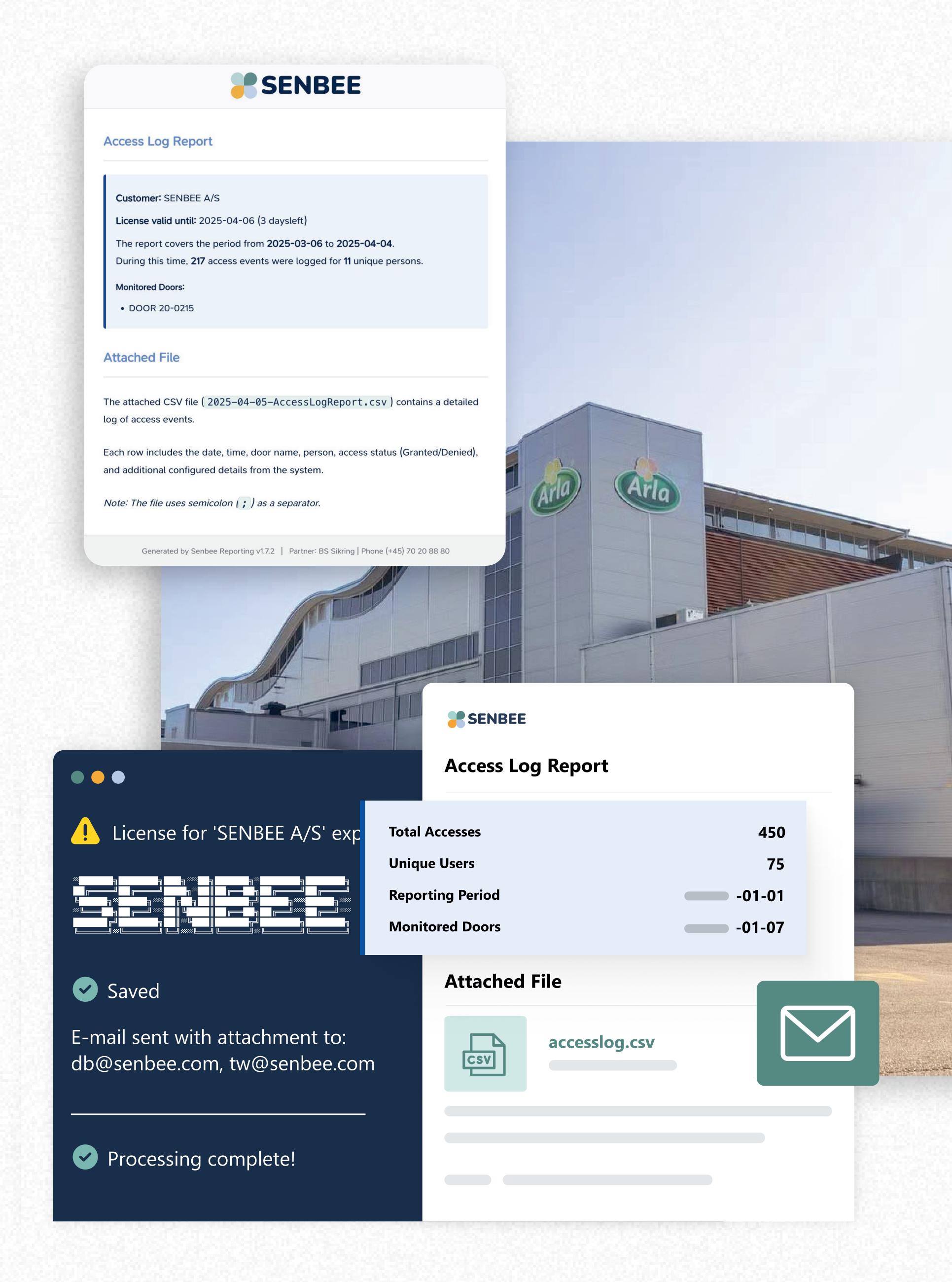
#### Impact Highlights

- 100% NIS2 compliance ready with auditable access control reporting.
- Fast rollout with no major hardware changes required.
- Real-time presence insights supporting security, compliance, and daily operations.

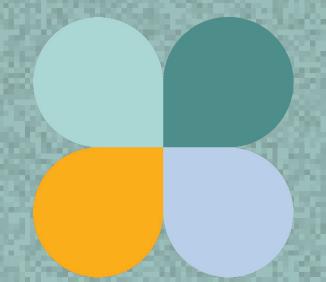


With Senbee Reporting, we've been able to make smarter, data-driven decisions—both for operations and compliance. The access control reporting is a big step toward our goal of full NIS2 compliance. It's a lightweight solution that delivers real impact."

— Henrik Toft, Facilities Manager at Arla Foods amba

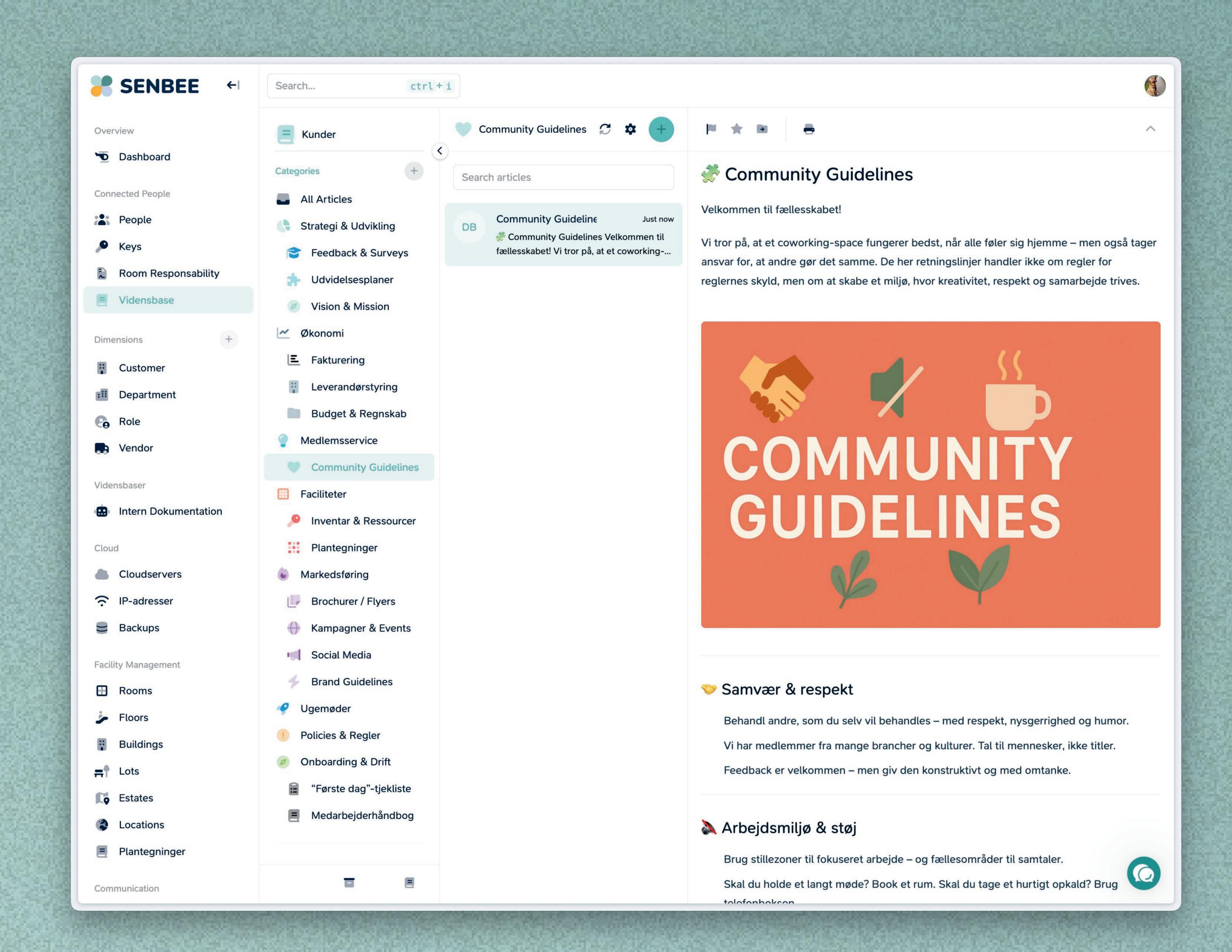


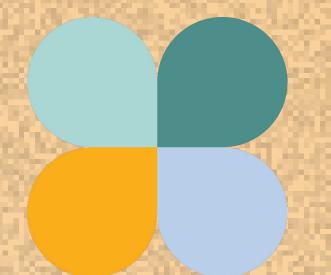




## Extension Highlight: Knowledge Base

All your building knowhow, in one place. From
maintenance guides to
tenant FAQs, the
Knowledgebase makes
every answer easy to find,
update, and share, so
knowledge flows as
smoothly as your
systems.



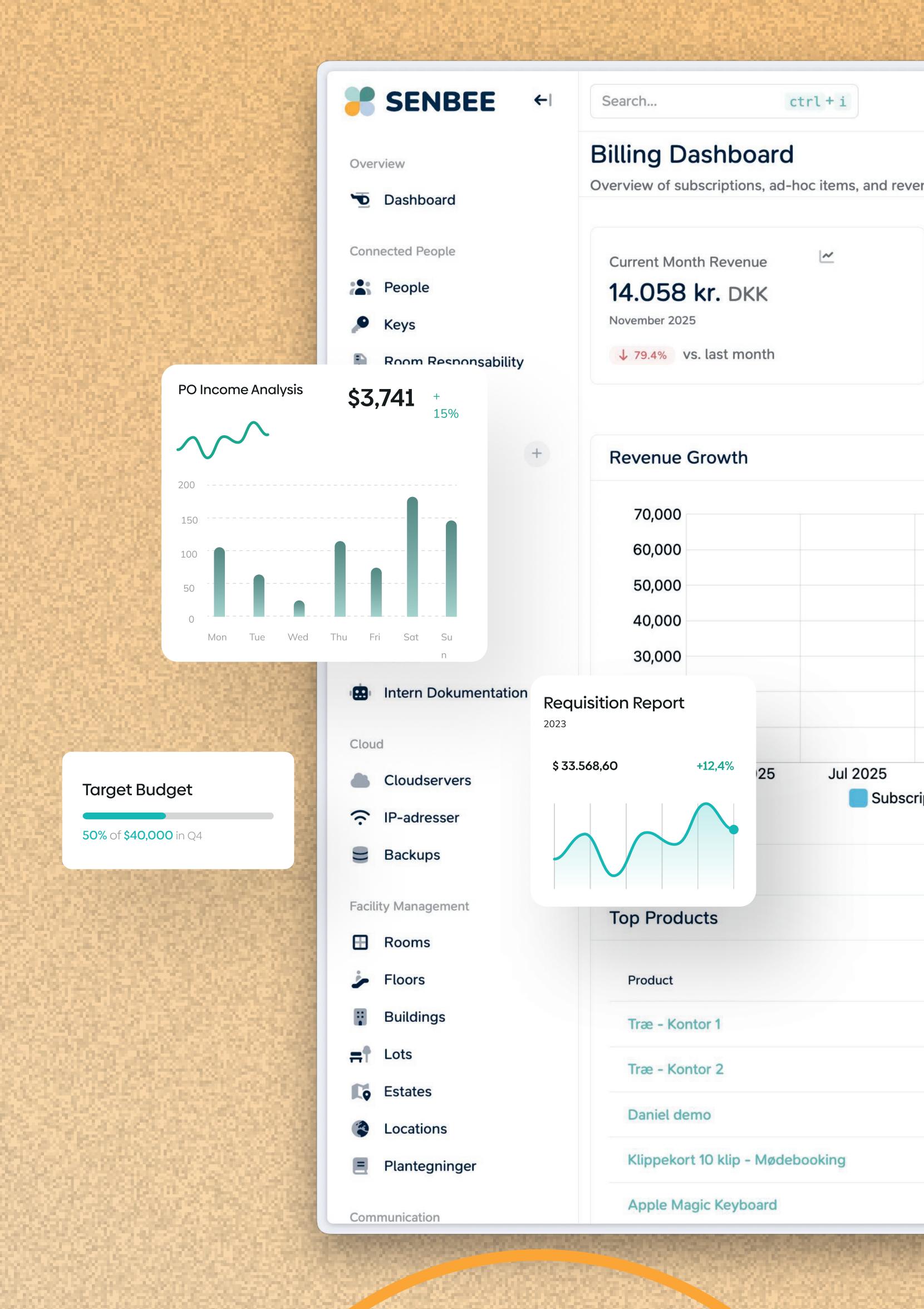


## Extension Highlight: Billing Center

The Senbee Billing Center gives you full control over invoicing, subscriptions, and ad-hoc billing, all in one intuitive dashboard. Create and manage flexible subscription plans that run automatically at scheduled intervals, freeing you from manual billing and repetitive admin work.

With automated billing modules, you can easily set up recurring revenue streams and one-off invoices for any customer scenario. The smart dashboard provides a clear overview of past, current, and upcoming invoices, helping you plan ahead and make smarter budget decisions.

Stay in control, stay efficient and let your billing run itself.





## Let's Build Smarter, Together.

Senbee Connect helps you create efficient, sustainable, and people-centric buildings.

#### Website

senbee.com

#### Contact Email:

hello@senbee.com

support@senbee.com

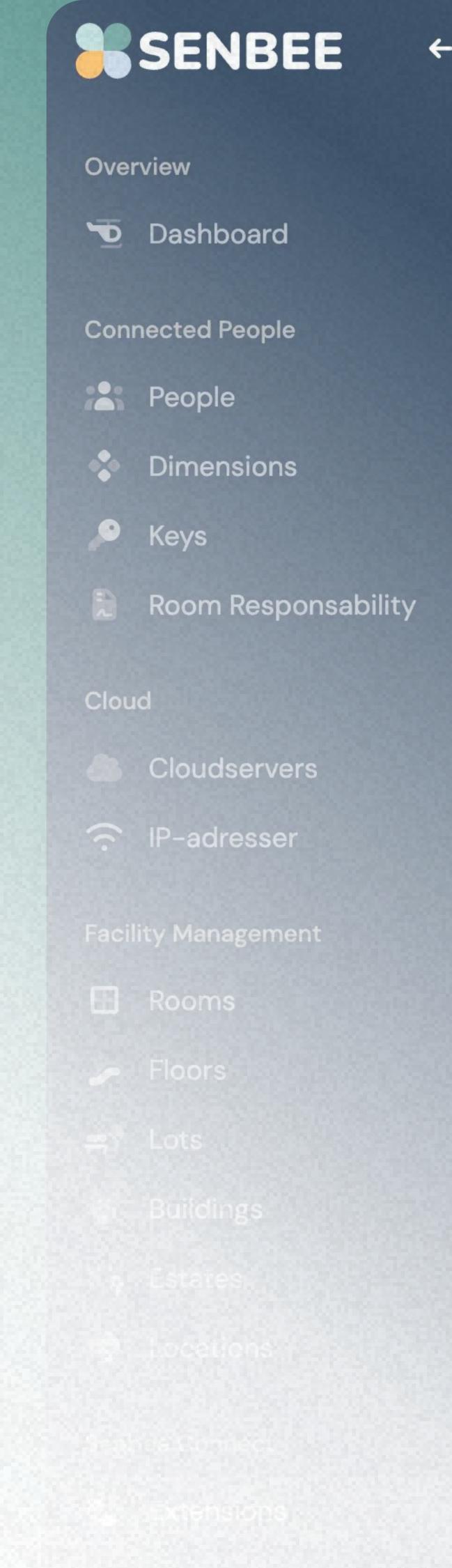
#### **Contact Phone:**

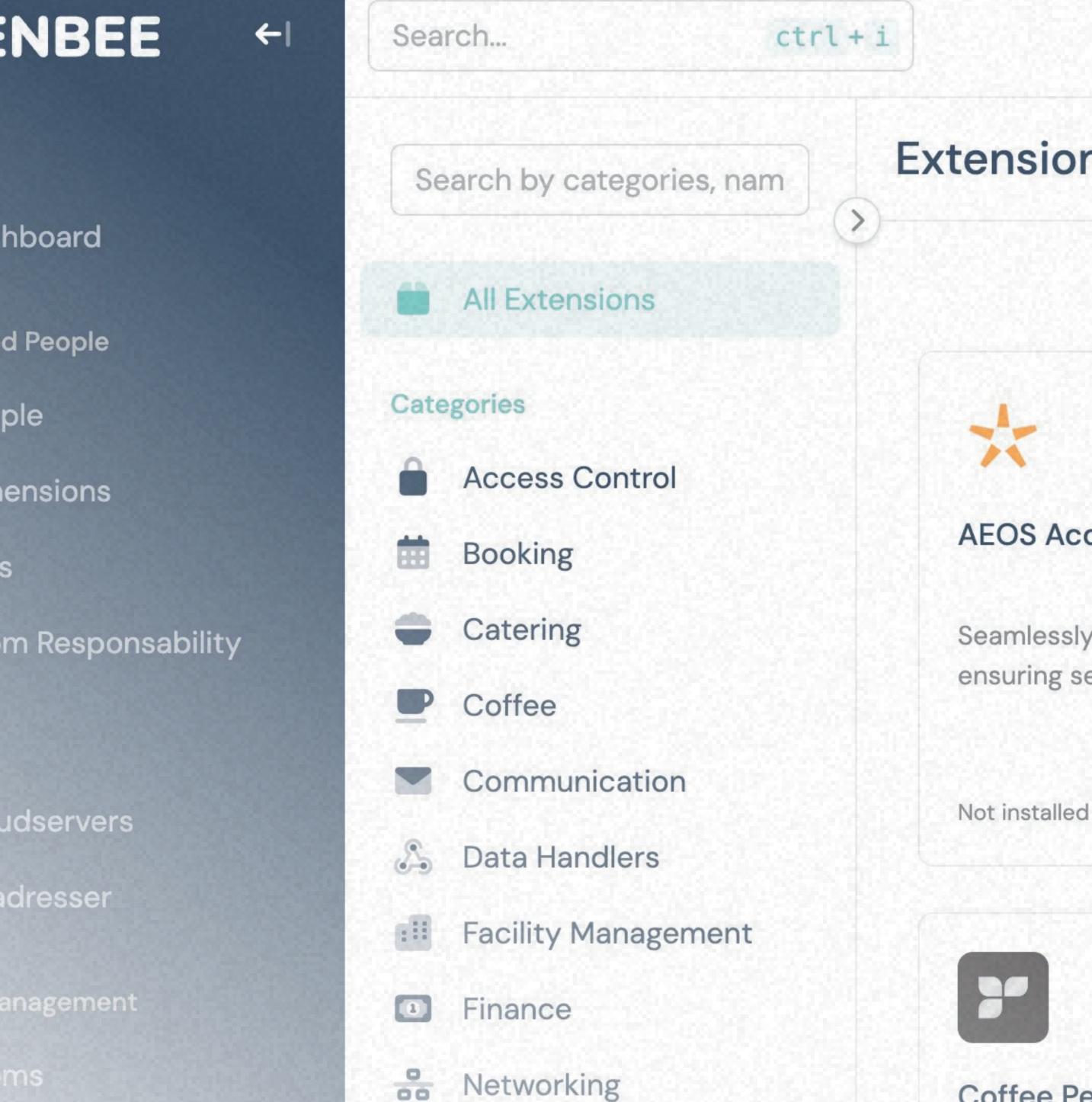
+45 93 200 555

+45 26 818 348

#### Corporate Address:

Åbogade 15, 8200 Aarhus N, Denmark





People

Printers

Security

Transport





#### **AEOS Access Control**

Seamlessly manage building access with AEOS Nedap ensuring secure and flexible entry.

#### Coffee Perfect

Canteen coffee machine telemetry and status.

Not installed



#### e-conomic

Accounting integration for e-conomic.







